- Market Demand
  - What is Market Demand? (especially in functional form)
  - What does market demand look like?
  - What is the market inverse demand curve (graphically and functional form)?
  - What does consumption on the intensive/extensive margin mean?
    - Does the law of demand still hold for both types?
- Price Elasticity of Demand
  - What is price elasticity of demand?
    - You should know the meaning in words and math.
  - What is the point and arc formulas for elasticity?
    - We will use point formula. Why?
    - What do we need to know to calculate elasticity with point formula?
    - What is elasticity along a linear D and a nonlinear D?
  - Definitions of elastic, inelastic, unitary elasticity.
  - How does elasticity affect total revenue?
    - As  $P \downarrow$  or  $\uparrow$  along a demand curve then  $Q_d \uparrow$  or  $\downarrow \Rightarrow$  does TR  $\uparrow$  or  $\downarrow$ ?
    - Know the relationship between elasticity and  $\Delta TR/\Delta P$ .
  - Elasticity and Marginal Revenue
    - MR =  $\Delta TR/\Delta Q$  how is this related to elasticity?
    - Relationship between MR and D?
- Income Elasticity of Demand
  - Definition; words and equation
  - Interpretation Sign and Size?
  - Income elasticity averages for all goods at 1. Why? You don't need to know the proof itself just the argument.
- Equilibrium
  - Define Equilibrium both generally and for S/D model.
  - How do we get to Equilibrium?
  - What happens to equilibrium P and Q as D and S change?
  - Impact of a tax on the market?
    - Does an equilibrium exist?
    - Does equilibrium quantity increase or decrease?
    - Does equilibrium price increase or decrease?
    - Graphically.

- Does a deadweight loss exist? How much is it graphically?
- Impact of a subsidy on the market?
  - Does an equilibrium exist?
  - Does equilibrium quantity increase or decrease?
  - Does equilibrium price increase or decrease?
  - Graphically.
  - Does a deadweight loss exist? How much is it graphically?
- Impact of a price ceiling/price floor on a market?