## • Definitions

- Income and Substitution Effects
  - Do Demand curves always have a negative slope?
    - $\circ$  No what's a giffen good?
    - How likely are giffen goods?
  - $\bullet$  Substitution effect of a price change as price increases then  $Q_D$  decreases and the reverse.
  - Income effect of a price change
    - As the price decreases, then like \$\$ increases, so change consumption of the good
      - If the good is normal then what happens?
      - If the good is inferior then what happens?
  - You should know how to show the substitution and income effects graphically in each of four situations.
    - Slutsky Decompositions
      - Price Increases
      - Price Decreases
    - Hicks Decompositions
      - Price Increases
      - Price Decreases
- The Slutsky Equation
  - Start with  $\Delta M = \Delta P_1 X_1$ 
    - Assumes that P<sub>1</sub> is the price that changes.
    - What does the equation mean?
  - The substitution effect:
    - $\Delta X_1^{S} = X_1(P_1^{1}, M^1, P_2) X_1(P_1, M, P_2)$
    - What does this mean graphically?
    - $X_1(P_1, M, P_2)$  = original optimization point
    - $X_1(P_1^{-1}, M^1, P_2)$  = Optimum with new prices and taking away just enough money to either make  $X_1(P_1, M, P_2)$  possible (Slutsky) or to keep utility constant (Hicks).
    - How is this done using the demand function itself?
    - Example from class
    - What is the sign of the substitution effect?
  - The income effect:
    - $\Delta X_1^N = X_1(P_1^1, M, P_2) X_1(P_1^1, M^1, P_2)$
    - What does this mean graphically?
    - $X_1(P_1^{-1}, M, P_2)$  = optimization point after  $P_1$  changes.
    - $X_1(P_1^{-1}, M^1, P_2) = Optimum with new prices and taking away just enough money to either make <math>X_1(P_1, M, P_2)$  possible (Slutsky) or to keep utility constant (Hicks).
    - How is this done using the demand function itself?

- How is this done using the demand function itself?
- Example from class
- What is the sign of the income effect?
- The Slutsky Equation
  - $X_1(P_1^{-1}, M, P_2) X_1(P_1, M, P_2) = \Delta X_1$
  - $\Delta X_1 = \Delta X_1^S + \Delta X_1^N$
  - What is the sign of the Slutsky equation income and substitution effects?
  - If you do rates of changes =>
    - $\circ \Delta X_1^{S} / \Delta P_1$  is always negative why?
      - What is this equations' interpretation?
      - is always negative why?
    - $\circ \quad \Delta X_1^{M} / \Delta P_1 = (\Delta X_1^{M} / \Delta M) X_1$ 
      - What is this equations' interpretation?
        Note that ΔX<sub>1</sub><sup>M</sup> = ΔX<sub>1</sub><sup>N</sup>

      - When is this negative? •
      - When is this positive?
- The Law of Demand
  - What is the ECO 165 law of demand?
    - Is this true?
    - What is the actual law of demand now that we know income effects can be negative?
- Examples of Substitution and Income Effects
- Should Know Definitions for Three Demand Curves
  - What is the regular Demand Curve?
  - What is the Slutsky Demand Curve?
  - What is the Hicks or Compensated Demand Curve?
  - What is the law of demand for each type of curve that is, is this demand curve always downward sloping?