- Definitions
 - What is Economics? Microeconomics? Macroeconomics?
 - Scientific Method
 - Positive versus Normative Analysis/Statements
 - Opportunity Costs
 - Scarcity
 - Rationality
 - Real versus Nominal Prices
- Production Possibility Frontier Model
 - assumption of the model
 - scarcity
 - understanding the model
 - what does the frontier represent/how does it divide up the production space?
 - how does the frontier move?
 - increase or decrease in technology?
 - increase or decrease in resources?
 - how is opportunity costs demonstrated in the model?
 - What does the model show?
 - Scarcity
 - Technological efficiency and inefficiency
 - Unemployment and full employment of resources
 - Opportunity cost
 - Law of diminishing returns/law of increasing (opportunity) costs (what is the difference between the two?)
 - How choices made today affect future production possibilities
- Demand Defined
 - definition
 - the law of demand (as P increases => Q_d decreases)
 - Why?
 - substitution effect
 - income effect
 - absolute vs. relative price for the law of demand

- market demand
- Other influences on Demand
 - tastes and preferences: as they increase => D increases and reverse
 - income (Y)
 - normal goods: as Y increases => D increases and reverse
 - inferior goods: as Y increases => D decreases and reverse
 - the price of related goods
 - substitutes in consumption: as P_s increases => D increases and reverse
 - complements in consumption: as P_c increases => D decreases and reverse
 - the number of demanders (buyers) in a market: as # increases => D increases and reverse
 - expectations about the future: if expect P increase in the future => D increases in the present and vice versa
- Change in Demand (D) vs. change in Quantity Demanded (Q_d)
- Supply Defined
 - definition
 - the law of supply (as P increases => Q_s increases)
 - market supply
- Other influences on Supply (besides the good's own price)
 - costs of production: as costs increases => S decreases and reverse
 - technology: as tech. increases => costs decrease and reverse
 - input prices: as input prices increases => costs increase and reverse
 - the price of related goods
 - substitutes in production: as Ps increases => S decreases and reverse
 - complements in production: as P_c increases => S increases and reverse
 - the number of suppliers (firms) in a market: as # increases => S increases and reverse
 - expectations about the future: if expect P increases in the future => S decreases in the present and vice versa
- Change in Supply (S) vs. change in Quantity Supplied (Q_s)
- Demand and Supply as flow variables (vs. stock variables)
- Market equilibrium
 - Definitions

- equilibrium
- stable equilibrium
- How does the market attain equilibrium?
 - excess demand or a shortage
 - o price competition among <u>consumers</u>
 - excess supply or a surplus
 - o price competition among suppliers
- Predictions about equilibrium P and Q
 - increase in D => what happens to equilibrium P and Q?
 - decrease in D => what happens to equilibrium P and Q?
 - increase in S => what happens to equilibrium P and Q?
 - decrease in S => what happens to equilibrium P and Q?
 - increase in D and increase in S => what happens to equilibrium P and Q?
 - increase in D and decrease in S => what happens to equilibrium P and Q?
 - decrease in D and increase in S => what happens to equilibrium P and Q?
 - decrease in D and decrease in S => what happens to equilibrium P and Q?
- Elasticity
 - Definition of 4 different types
 - Price Elasticity of Demand (η)
 - Price Elasticity of Supply (η_s)
 - Income Elasticity of Demand (η_y)
 - Cross Elasticity of Demand $(\eta_{x,y})$
 - Interpretation of size and sign of the elasticity coefficient for each type of elasticity.
 - sign
 - $\circ -\eta < or = 0$ always; reflects the law of Demand (as P increases => Q_d decreases)
 - $\circ -\eta_s > or = 0$ <u>always</u>; reflects the law of Supply (as P increases => Q_s increases)
 - \circ $-\eta_y$; if $\eta_y > 0 \Rightarrow$ as income increases, Q_d increases, \Rightarrow the good is normal.

if $\eta_y < 0 \Rightarrow$ as income increases, Q_d decreases, \Rightarrow the good is inferior.

 \circ $\eta_{x, y}$; if $\eta_{x, y} > 0$ as P_x increases, Q_d of y increases => x and y are substitutes. if $\eta_{x, y} < 0$ as P_x increases, Q_d of y decreases => x and y are complements. if $\eta_{x, y} = 0$ as P_x increases, Q_d of y is constant => x and y are unrelated.

- size

 - $\begin{array}{l} \circ \quad -\eta_{s} \text{; if } \eta_{s} > 1 \Longrightarrow S \text{ is price elastic } (\$\Delta \ Q_{s} \ > \ \$\Delta \ P) \text{ .} \\ & \text{if } \eta_{s} < 1 \Longrightarrow S \text{ is price inelastic } (\$\Delta \ Q_{s} \ < \ \$\Delta \ P) \text{ .} \\ & \text{if } \eta_{s} = 1 \Longrightarrow S \text{ is unitarily elastic } (\$\Delta \ Q_{s} \ = \ \$\Delta \ P) \text{ .} \end{array}$
 - $\begin{array}{l} \circ \quad -\eta_{\mathtt{Y}}; \mbox{ if } |\eta_{\mathtt{Y}}| > 1 \Longrightarrow D \mbox{ is income elastic } (|\$\Delta \ \ {\tt Q}_d| \ > \ |\$\Delta \ \ {\tt Y}|) \ . \\ \mbox{ if } |\eta_{\mathtt{Y}}| < 1 \Longrightarrow D \mbox{ is income inelastic } (|\$\Delta \ \ {\tt Q}_d| \ < \ |\$\Delta \ \ {\tt Y}|) \ . \\ \mbox{ if } \eta_{\mathtt{Y}} \ > 1 \Longrightarrow \mbox{ the good is a luxury.} \end{array}$

if $0 < \eta_v < 1 \Rightarrow$ the good is a necessity.

 $\circ -\eta_{x,y}$; if $\eta_{x,y} > 0 \Rightarrow$ as $\eta_{x,y}$ increases x and y become closer substitutes.

if $\eta_{x,y} < 0 \Rightarrow$ as $\eta_{x,y}$ decreases (increases in absolute value) x and y become closer complements.

- make sure you know how to interpret elasticity coefficients
- likewise, make sure you understand the difference between arc and point elasticity formulas
- Efficiency
 - allocative efficiency and inefficiency
 - MSB and MSC (what are those?)
 - efficiency occurs where?
 - technological efficiency and inefficiency
 - definition
- Applications
 - Health Insurance
 - what is the impact of regular third-party health insurance?
 - \circ to price and quantity?
 - o allocative efficiency?